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**877.251.2296**

Friday, 01/25/08

<b>CE</b>	<b>Special Guest(s)</b>	<b>Join us in the NORMI Classroom or LISTEN ONLY at 605.772.3176 x 445334</b>
7pm	Della, Doug, Lance	CMI Module 1 (a review of the CMI Class, slide-by-slide. First in a series)
8pm	Della, Doug, Lance	Radon Test Kits, <b>DIY "Do-It-Yourself" IAQ Mgmt. Kits</b> , & <b>MORE</b> details

<input checked="" type="checkbox"/>	<a href="http://www.BestTrainingSchool.com">www.BestTrainingSchool.com</a>
CMR	02/07-09 Baton Rouge, LA
CEE	03/29 Orlando, FL
CMA	06/06-07 Manchester, NH
CMI	<b>SUCCESS</b> 01/26 Johnson City, TN
	02/21 Las Vegas, NV
	02/28 NORMI Cruise
	03/15 Tampa, FL
	04/12 Santa Fe, NM
	04/19 New Orleans, LA
	04/26 Philadelphia, PA
	05/10 Minneapolis/St. Paul, MN
	05/24 Cincinnati, OH
QST	<b>SUCCESS</b> 01/14 Orlando, FL
	<b>SUCCESS</b> 01/25 Johnson City, TN
	02/21 Las Vegas, NV
	03/15 Tampa, FL
	03/29 Orlando, FL
	04/12 Santa Fe, NM
	04/19 New Orleans, LA
	04/26 Philadelphia, PA
	05/10 Minneapolis/St. Paul, MN
	05/24 Cincinnati, OH
06/04 Manchester, NH	
06/23 Kansas City, MO	

## CMR Course for YOU!

*(at a discount!)*

REGULAR PRICE of \$699 has now been discounted for NORMI Members who want to learn the remediation process but may not be interested being a CMR. We receive calls often from CMIs who have been asked by their clients to oversee or supervise the remediation process. **NOW \$399.**

Traditionally, the CMI who is not trained to understand the remediation process, has little choice but to reply, "I'm not trained in the remediation protocols so you are on your own." This doesn't settle very well and here is why.

In the mold inspection industry, the person who does the inspection is the one who will also do the POST-screening. The Remediator knows he must meet the standards that the inspector has established for clearance and have a clear understanding of what is needed to meet the clearance. That IS protocol.

Additionally, the client might require a written protocol so HE can supervise the work that the Remediator intends to do. Knowing remediation protocol is needed and if you haven't had a request from your customer yet, you will...it IS inevitable and another way for you to develop an income stream, i.e., supervising the remediation work YOU recommend.

Many CMIs have wanted to take the remediation class because they want to expand their opportunity to increase their sales. The CMR class trains on protocols Remediators use and would be a profitable class for ANYONE who wants to know the right way to do things. What is "light mold", "heavy mold", IICRC Standards, EPA Guidelines, remediation standards, etc.?

What will you learn if you come to the CMR class? You will learn about the Law and

Ethics that surround the remediation industry. There is so much fraud in the industry that you will want to learn how to better evaluate Remediators who you might recommend to your customers.

You will also learn all the techniques used to remove mold. Mechanical methods like dry-ice blasting, soda-blasting, sanding, and other types of removal techniques are discussed in some detail. Understanding what works best in which situation is one of the best benefits of coming to a CMR class.

We talk about the time-line that should be followed for EVERY remediation project. It really doesn't matter whether it is a small job or a huge job, doing correctly every time means following the same time-line every time. It is that simple but you will be given the correct project time-line so you can keep track of the process of the remediation project.

Diagnosis AND solutions should be part of every remediation project and you will better understand how to include the right solution for the right situation. This is another level of training you will want to enhance your credentials and credibility in the marketplace.

Another income stream. If you NEVER get insured or licensed to do remediation, you will still have the ability to understand how remediation should be done...the RIGHT way!

NORMI is opening the door to ANY NORMI Member who wants to learn the remediation industry this special pricing option for our upcoming Baton Rouge class. Flights are cheap, the hotel is reasonable, and the training will give you what you need to succeed even better in your business as a Mold Inspector.

Don't turn down your client's request that you supervise the remediation project. He will be happier when YOU can offer a solution and say, "Yes, I can do that!"

D. Douglas Hoffman, CEO



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CBA	Certified Biocide Applicator
QST	Qualified Sampling Technician
FRAP	First Responders Awareness
IAQ	IAQ Management Program
FLOOD	Telephone Flood Training
ACTIVE	Active Member Section Archives