



[www.Join.NORMI.org](http://www.Join.NORMI.org)  
[Support@NORMI.org](mailto:Support@NORMI.org)  
 877.251.2296

Friday, 01/04/08

CE	01/08/08	Join us in the NORMI Global Communicator or LISTEN ONLY at 605.772.3176 x 445334
7pm	Doug & Lance	Goals set and what we accomplished in 2007. Accountability is always good!
8pm	Doug & Lance	Goals we want to achieve in 2008! <b>(9pm Eastern we will play the activTek training!)</b>

<input checked="" type="checkbox"/>	<a href="http://www.BestTrainingSchool.com">www.BestTrainingSchool.com</a>
CMR	02/07-09 Baton Rouge, LA
CEE	03/29 Orlando, FL
CMA	06/06-07 Manchester, NH
CMI	01/26 Greeneville, TN
	02/21 Las Vegas, NV
	02/28 NORMI Cruise
	03/15 Tampa, FL
	04/12 Santa Fe, NM
	04/19 New Orleans, LA
	04/26 Philadelphia, PA
	05/10 Minneapolis/St. Paul, MN
	05/24 Cincinnati, OH
QST	06/04 Manchester, NH
	06/23 Kansas City, MO
	01/14 Orlando, FL
	01/25 Greeneville, TN
	02/21 Las Vegas, NV
	03/15 Tampa, FL
	03/29 Orlando, FL
	04/12 Santa Fe, NM
	04/19 New Orleans, LA
04/26 Philadelphia, PA	
05/10 Minneapolis/St. Paul, MN	
05/24 Cincinnati, OH	
06/04 Manchester, NH	
06/23 Kansas City, MO	

**PERSONAL NOTE from Doug**

"You ain't seen nothing yet" seems to be the phrase of the year 2008. I am so excited about the great things we accomplished in 2007 and even more excited about what is in store for 2008.

Did you know that your business is a LIVING ORGANISM that breathes and grows as you breathe and grow? We want every single NORMI member to succeed and one of the best ways to get that to happen is by your attending Continuing Education every Tuesday Night in the NORMI Global Communicator!

In 2007 we provided ACTIVE members with secure access into the CE Trainings on Tuesday Night and, as a result, we saw a significant increase in the strength of their businesses. ***This year, I want to give YOU access so you can take advantage of learning and sharing ideas that are working.*** That's right, you can join us in CE Training EVERY TUESDAY NIGHT just by picking up your telephone and dialing in. It is LISTEN ONLY but you'll get a good taste of how much we help each other by being a part of this important aspect of ACTIVE NORMI membership whether you have a basic or premium membership! AND I believe you will see your business thrive..

You know that if you take a fish out of the aquarium and lay him on the table, it won't be long before he's struggling to breathe. It is simply more difficult to run an IAQ business in this very dynamic and vibrant industry when you are disconnected from things that help.

So, I personally invite you to come on Tuesday Night, EVERY TUESDAY NIGHT, even if it is by phone, and join us as we talk about where we are headed in 2008 and how it will help YOU and your business grow like it's never grown before. **605.772.3176 x 445334**

**The NORMI Store**  **800.728.7206 x 3**

ACTIVE Members  
SAVE on these items:

**All-Clean 91™**



MRSP 45.13  
**NORMI 34.72**  
 Gallon, Bottle, and Funnel

**SURFACE GUARD™**



MRSP 47.75  
**NORMI 36.73**  
 Gallon, Bottle, and Funnel

**EnzyMagic™ 91**



MRSP 43.17  
**NORMI 33.21**  
 Gallon, Bottle, and Funnel

<input checked="" type="checkbox"/>	<a href="#">CLICK HERE for ONLINE COURSES</a>
CBA	Certified Biocide Applicator
QST	Qualified Sampling Technician
FRAP	First Responders Awareness
IAQ	IAQ Management Program
FLOOD	Telephone Flood Training
ACTIVE	Active Member Section Archives