

www.Join.NORMI.org

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877.251.2296



01/05/07



eNewsletter

The Classroom

CE TEAM	Doug Hoffman	TOPIC OF THE EVENING in "TheClassroom"	(REGULAR AGENDA)
7:00pmEST	Specialty Training	A Team of Experts volunteers a topic each week in their area of expertise.	
8:00pmEST	CE Team Moderator	The regularly scheduled CE Training Program designed to enhance your business.	
9:00pmEST	OPEN FORUM	An opportunity to get your questions answered by the NORMI Team of experts.	

Current News

⊙ MONDAY NIGHT in "TheClassroom" ⊙

Monday Night, January 8, will bring a **new schedule** and a **new location** to the CE Training program. Every Monday Night (48 times a year) NORMI brings to you, our ACTIVE Members, a special continuing education training program that will accomplish these goals:

- 1) Keep you informed with the latest breaking NORMI news, events, and upcoming classes.
- 2) Keep you in touch with the Indoor Air Quality and Mold industries as it relates to your training, certification, and marketing of your company, products, and services.
- 3) Give you more skills to help you be successful in your business endeavors, and,
- 4) OFFER SUPPORT in an OPEN Forum where you can get your specific questions answered. Where else are so many experts and experienced business-owners assembled?

This is unique in any industry but especially the industry in which you are working. Our desire is to offer a kind of support that will speak to the uniqueness of your business and help solidify the training you have already taken at one of our classes. Our goal has always been to support the existing membership as we continue to grow so we don't neglect those who have already committed to support us and our services. Website navigation, downloads, and support are all part of the mix.

On Monday Night, in "TheClassroom", you will have an opportunity to be instructed by NORMI Board Members like Arnold Schnabel and Lance Eisen, along with top executives like Mark Maier, VP of Microbloc, and successful entrepreneurs like Nathan Whittlesey (CMR), Jeff Owen (CMA), and Kennon Brown (CMI). With a dynamic CE Training Team (Lance, Della, and Doug) facilitating the call, you will hear interviews, instruction, and your questions answered. It's the real deal!

2007 will bring some exciting new products and services to support NORMI and you won't want to miss a single training. As an **ACTIVE Member**, you can download these trainings in a variety of formats including MP3. Get your username and password into "TheClassroom" early so you won't miss a single opportunity to grow your business. If you haven't already activated your membership, do so TODAY at the following website link or call 1.877.251.2296 option 3...we're here to help you!

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The Schedule

DAY	BestTrainingSchool
01/10	FRAP Training
01/13	CMI...Orlando, FL
01/17-19	CMR...New Orleans, LA
01/18	CBA...ONLINE Course
02/02	CMI...Kingsport, TN
02/08	CBA...ONLINE Course
02/13	CMI...Columbia, SC
02/15	CMI...Princeton, NJ
02/22	CMI...W. Palm Beach, FL
02/22	CBA...ONLINE Course
02/27	CMI...Toronto, CANADA
03/02	CMI...Carnival Cruise
03/02	CBA...Carnival Cruise
03/08	CBA...ONLINE Course
03/13	CMI...Pensacola, FL
03/22	CMI...Memphis, TN
03/22	CBA...ONLINE Course

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