



[www.Join.NORMI.org](http://www.Join.NORMI.org)  
[Support@NORMI.org](mailto:Support@NORMI.org)  
**877.251.2296**

Friday, 02/15/08

CE	Special Guest(s)	Join us in the NORMI Classroom or LISTEN ONLY at 605.772.3176 x 445334
7pm	Doug Hoffman, CEO	CMI Module 4 (a review of the CMI Class, slide-by-slide. First in a series)
8pm	Arnold Schnabel, Dir.	Asbestos...a value-added IAQ Offering and Marketing Your Business

<input checked="" type="checkbox"/>	<a href="http://www.BestTrainingSchool.com">www.BestTrainingSchool.com</a>
CMR	<b>SUCCESS</b> 2/07-09 Baton Rouge, LA
CEE	03/29 Orlando, FL
CMA	06/06-07 Manchester, NH
IAQ	03/08 activTek 1-Day Commercial
CMI	<b>SUCCESS</b> 01/26 Johnson City, TN
	02/28 NORMI Cruise (Refreshing...)
	03/15 Tampa, FL
	04/12 Santa Fe, NM
	04/19 New Orleans, LA
	04/26 Philadelphia, PA
	05/10 Minneapolis/St. Paul, MN
	05/24 Cincinnati, OH
	06/04 Manchester, NH
	06/23 Kansas City, MO
QST	<b>SUCCESS</b> 01/14 Orlando, FL
	<b>SUCCESS</b> 01/25 Johnson City, TN
	03/08 Greeneville, TN
	03/15 Tampa, FL
	03/29 Orlando, FL
	04/12 Santa Fe, NM
	04/19 New Orleans, LA
	04/26 Philadelphia, PA
	05/10 Minneapolis/St. Paul, MN
	05/24 Cincinnati, OH
06/04 Manchester, NH	
06/23 Kansas City, MO	

## Commercial IAQ Training!

*(Who should attend??)*

"I am asked regularly how to get more Indoor Air Quality training. My suggestion has been consistent—Allen Johnston has one of the most clear approaches to training on indoor air quality and the equipment needed to facilitate wholistic solutions," said Doug Hoffman, Executive Director of NORMI. "Our relationship with activTek enables me to highly recommend their trainings because it puts technology in the right context and shows the student how to effectively solve problems in both commercial and residential applications."



Best Training School has now arranged, with activTek Environmental's permission, for potential students to register for the upcoming 1-Day activTek training. This class, priced at only \$299.00 gives the student a broad understanding of the vertical markets to which he should be marketing, the technologies available for solving IAQ problems, and specific equipment and applications. Now available at [www.BestTrainingSchool.com](http://www.BestTrainingSchool.com) is an entire page describing this valuable training with a link for immediate and seamless registration.

Who should take this class? HVAC Contractors, Building Contractors, IAQ Specialists, and anyone interested in offering the NORMI Healthier Home Warranty should be properly trained in indoor air quality and this training will do it. The products discussed in this training fulfill the requirement for NORMI Approved IAQ Equipment for the Certificate of Sanitization Protocols and the warranty.

How can you register? This is the easy part. You have already registered at [www.BestTrainingSchool.com](http://www.BestTrainingSchool.com) and now you can register for THIS class in Greeneville, TN on March 8, NOW and book your flights. We have even listed hotels available in the area for an inexpensive stay. This Saturday event will change the way you view indoor air quality and the commercial market. Most commercial applications are simply a combination of small residences and so the equipment is virtually the same in both instances, only LARGER in the commercial market. That translates to more profits.

Any NORMI member interested in broadening their understanding of IAQ solutions and wanting the ability to offer more solutions should seriously consider this training and its value.

**PROFESSIONAL MEMBERSHIP IS NOW AVAILABLE!**

- *NORMIPro.com eMail Service*
- *DOMAIN Name (ONE FREE!)*
- *Expanded Website Pages*
- *FREE Picture Gallery Wizard*
- *OSCAR on your NORMIPro Site*
- *NORMIPro Phone Extension*
- *LIVE ONLINE Help Banner*
- *ProLocator Higher Ranking*
- *PRIVATE Talking Studio Usage*
- *FREE Refresher Course (1)*
- *ProLocator Additional Listings*

**Just a few dollars a month sets your business apart from the rest and gives you the professional look you are after and your clients expect.**

<input checked="" type="checkbox"/>	<a href="http://www.BestTrainingSchool.com">www.BestTrainingSchool.com</a>
CBA	Certified Biocide Applicator
QST	Qualified Sampling Technician
FRAP	First Responders Awareness
IAQ	IAQ Management Program
FLOOD	Telephone Flood Training
ACTIVE	Active Member Section Archives