



[www.Join.NORMI.org](http://www.Join.NORMI.org)  
[Support@NORMI.org](mailto:Support@NORMI.org)  
**877.251.2296**

Friday, 03/07/08

CE	Special Guest(s)	Join us for LISTEN ONLY at 605.772.3176 or 712.432.1470 x 445334#
7pm	Doug Hoffman, CEO	Module 6 of the CMI Training (from Greeneville, TN.)
8pm	Brady Lancaster, Trnr.	“Advanced Anabec Applicator” Training—How to build a business around this!

<input checked="" type="checkbox"/>	<a href="http://www.BestTrainingSchool.com">www.BestTrainingSchool.com</a>
CMR	<b>SUCCESS</b> 2/07-09 Baton Rouge, LA
AAA	03/28-29 Greensboro, NC
CMA	06/06-07 Manchester, NH
IAQ	03/08 activTek 1-Day Commercial
CMI	<b>SUCCESS</b> 01/26 Johnson City, TN
	<b>SUCCESS</b> 02/28 NORMI Cruise
	03/12 Greeneville, TN
	04/12 Santa Fe, NM
	04/19 New Orleans, LA
	04/26 Philadelphia, PA
	05/10 Minneapolis/St. Paul, MN
	05/24 Cincinnati, OH
	06/04 Manchester, NH
	06/23 Kansas City, MO
QST	<b>SUCCESS</b> 01/14 Orlando, FL
	<b>SUCCESS</b> 01/25 Johnson City, TN
	03/08 Greeneville, TN
	03/29 Orlando, FL
	04/12 Santa Fe, NM
	04/19 New Orleans, LA
	04/26 Philadelphia, PA
	05/10 Minneapolis/St. Paul, MN
	05/24 Cincinnati, OH
	06/04 Manchester, NH
06/23 Kansas City, MO	

### AAA is HERE!

The AAA Program is a great way to enhance your chemical applicator business. You already have the CBA so you have taken the pre-requisite for this class. This class will train you on the applications required to meet the requirements to offer your customer a 30 Year Structural Warranty against microbials!

You have waited for this warranty for a long time and now it is here. By becoming an Advanced Anabec Applicator, you will be able to expand your applications business and send your profits through the roof! It's just a great class and you need to take advantage of it before the price goes up. The new introductory price is \$499 and the class is scheduled for 03/28-29/08 in Greensboro, NC. WE will be there, will you? Only ~~18~~ 13 seats left!

### Q&A CMI Conference Call

If you have a business partner who needs to understand the incredible power of the Certified Mold Inspection process, come to this phone call and get your questions answered. Scheduled for Monday Night, 03/10/08 at 8pmEastern/7pmCentral 605.772.3176 x 445334#

### \$75 BacShield Voucher

We want you to get the BacShield products you need for your Spring Cleaning! We want you to try these incredible products and see for yourself how great they work, especially in harsh exterior environments!

So, order TODAY from the NORMI Store, through 03/11/08 midnight, enter the word “bacshield”, include in your order any BacShield product(s) and you will receive \$75 OFF the total order over \$200.



You can redeem this coupon during checkout. Just enter the code in the box provided, and click on the redeem button.

The coupon code is bacshield

Don't lose the coupon code, make sure to keep the code safe so you can benefit from this special offer.

when you visit

<https://www.normi.org/membercenter/catalog/>

### CONGRATS! Bill Haile

Bill Haile from NY was ranked 4th in the NATION for personal and group volume among EcoQuest business owners for the month of December 2007! To what does he owe his success? The NORMI QST IAQ Management Program. Have you taken the time to learn how to utilize this program in your business model?



### IAQ Survey Bubble

The IAQ Survey bubble you can now put on your own NORMIPro.com site works. You can send your customers to complete the IAQ Survey as the starting point of the IAQ Management program. Are you using it?

Go to the member section, follow the instructions and add it today! No time to lose...

<input checked="" type="checkbox"/>	<a href="http://www.BestTrainingSchool.com">www.BestTrainingSchool.com</a>
CBA	Certified Biocide Applicator
QST	Qualified Sampling Technician
FRAP	First Responders Awareness
IAQ	IAQ Management Program
FLOOD	Telephone Flood Training
ACTIVE	Active Member Section Archives