



www.Join.NORMI.org
Support@NORMI.org
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Friday, 04/25/08

CE	Special Guest(s)	Join Della White in the NORMI Talking Studio or LISTEN at 712.432.1470 x 455334#
7pm	Della White, CMI	Module 12 —CMI Refresher Training (LIVE from Fort Myers, FL)
8pm	Della and Lance	OPEN FORUM —Join with your testimonials, job questions, and open Q&A

<input checked="" type="checkbox"/>	www.BestTrainingSchool.com
01/2009	www.NORMI.org/2009conference
CMR	7/16-18 New Orleans, LA NEW!
AAA	05/01 Greensboro, NC NEW!
	07/24 Dallas, TX NEW!
	09/18 Philadelphia, PA NEW!
	11/13 Los Angeles, CA NEW!
	01/19 Orlando, FL NEW!
	03/19 New Orleans, LA NEW!
CMA	06/06-07 Manchester, NH
IAQ	04/02 activTek Acct Mgr SUCCESS
IAQ	06/18 1-Day activTek Training (MO)
	01/20 1-Day activTek Training (FL)
CMI	SUCCESS 04/05 Atlanta, GA
	SUCCESS 04/12 Santa Fe, NM
	05/10 Minneapolis/St. Paul, MN
	05/22 Philadelphia, PA NEW!
	05/24 Cincinnati, OH
	06/04 Manchester, NH
	06/23 Kansas City, MO
	07/12 Miami, FL NEW!
	08/21 New Orleans, LA NEW!
QST	SUCCESS 01/14 Orlando, FL
	05/10 Minneapolis/St. Paul, MN
	5/22 Philadelphia, PA NEW!
	07/12 Miami, FL NEW!

CMI Classes in MN, PA, OH

Do you know someone in Minnesota, Pennsylvania, or Ohio who needs to be trained as a NORMI Certified Mold Inspector? We are moving into the north and want as many CMIs as possible in this part of the country where MOLD and IAQ Solutions are rampant!

For several years we have had interest in these northern states but now, we believe, the time is right to reach out and begin building a presence in the north. IAQ problems resulting from mold are becoming increasingly prevalent in this part of the country and professionals are finding a tremendous opportunity to build their business around the NORMI inspection business mold.

YOU have an opportunity to provide those you know with the ability to be trained just as you were and supported in a way that is unique in our industry. AND, you can earn a commission on the cost of the class by sending the prospective student to your www.NORMIPro.com website to register. Commissions are being paid every month to those who are helping us promote these classes so why not get your "piece of the pie"?



Why does the mold inspection business work so well? This is an easy question to answer. It's all about your having the ability to objectively evaluate an environment in which a client already knows they have a problem, they just need confirmation. By using the mold screening techniques you've learned in the CMI/QST program, YOU take your expertise to support why they KNOW has been a problem. You are not created a problem, manufacturing an issue, or making it up. THEY know they have issues and YOU are the solution. When you can use independent confirmation, the sale becomes easier.

We are including more and more experienced NORMI members in our Tuesday CE Training wanting them to talk about what THEY see in the field. We are finding their businesses are stronger than ever because they are working hard every day to fix the problems their clients are becoming more aware of. Clients are smart and they listen to the news, the TV, the radio about all the concerns over MRSA, mold, allergies. They simply don't know where to turn. YOU can be their resource and you can help others become the NORMI professional they need to become to succeed.

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CBA	Certified Biocide Applicator
QST	Qualified Sampling Technician
FRAP	First Responders Awareness
IAQ	IAQ Management Program
FLOOD	Telephone Flood Training

<http://www.IAQScreening.com/01001>
 (this is an example...SUBSTITUTE YOUR NORMI IDnumber and your IAQ Screening website is ready NOW!)

Live Support **ONLINE**
 CLICK TO TALK