



[www.Join.NORMI.org](http://www.Join.NORMI.org)  
[Support@NORMI.org](mailto:Support@NORMI.org)  
**877.251.2296**

Monday 06/09/09

<b>CE</b>	<b>TUESDAY NIGHT—LIVE in the NORMI Talking Studio...616.712.8000 x 988162#</b>
7-9pmEST	<p><b>“Building Sciences”—A Glossary of Construction Terms by <i>Arnold Schnabel</i></b></p> <p>CE Training <b>OPEN TO EVERYONE</b> (this week only!) at <a href="http://www.NORMI.org/cequest.html">www.NORMI.org/cequest.html</a></p>



**20% OFF**  
**June Special**

The NORMI Store announces 20% off of the products in the following categories:

**MARKETING/OFFICE TOOLS**

and

**LAB SCREENING SUPPLIES**

This includes swabs, tape lifts, air-o-cells, all EnviroScreening kits and our array of marketing materials such as brochures, business cards, and CE materials

**Use Coupon Code “JUNE09”**

or order by telephone at

**877.251.2296 x 3**



## Reduce POWER Consumption

The Professional Screening Partner Power program starts with this simple question, “On a scale of 1 to 10 with 1 being **NOT** interested and 10 being **VERY** interested, how interested are you in reducing your energy usage and the costs associated with that usage over the next twelve (12) months?”

Did you realize that virtually EVERYONE is interested! Why? Because the high cost of energy is sapping our family resources! Of course clients can get information from the US Dept. of Energy, Energy Star, or their local electric company. In fact, some electric companies will provide what appears to be an “energy audit”. BUT, never before have all the components of the home been considered and solutions offered that will significantly reduce power usage.

Just like our PSP-IAQ Assessment program, there is NO silver bullet when it comes to reducing energy usage but by taking small incremental steps toward reducing usage (like the installation of a Point-of-Entry Power Conditioning Device), a significant reduction can happen fairly quickly. The PSP-Power Assessment program even gives the client the ability to **TRACK THEIR USAGE** so they can be sure they are reducing consumption, even if their power company raises the rates.

Come to CE Training this Tuesday Night and learn how this client offering could be the best yet for your business AND your client!!

## EnviroScreening Kits You Need to Know About...

www.EnviroScreening.com

- **MRSA/VRE**—Two swabs to screen for MRSA and VRE, two antibiotic resistant bugs. Gymnasiums, hospitals, locker rooms, daycare centers, and nursing homes need to be tested for this life-threatening organism.
- **EnviroIAQ™**—Four swabs screen for mold & bacteria. This is one of the most popular kits the IAQ Specialist will use because it is an incredibly inexpensive way to evaluate the environment for a multitude of organisms.
- **EnviroCELL™**—Three Air-O-Cells provide guidance to take two indoor samples and one outdoor sample. By using the outdoor baseline, the two inside samples can be compared to what is the “normal” conditions outside.
- **Anabec Warranty Kits™**—Six tapelifts is what’s required to apply for the Anabec Warranty so the AAA is using this kit to take pre and post samples and submit them with the Anabec Warranty paperwork. Slick!
- **Radon DIY**—You may not be certified to do and/or read Radon tests but you can certainly provide these Do-it-Yourself kits for your client who wants to know if there are elevated levels of Radon in their basement!

