



www.Join.NORMI.org
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Friday, 07/25/08

CE	Special Guest(s)	Join Della White in the NORMI Talking Studio or LISTEN at 616.712.8000 x 988162#
7pm	Doug Hoffman, CEO	MODULE ONE of the Certified Mold Inspector Course (CMI)
8pm	Della White, Sr. Trnr.	"Closing the Sale" —Marketing Tips that will help your business grow!

<input checked="" type="checkbox"/>	www.BestTrainingSchool.com
01/2009	NORMI 2009 Training Conference
CMR	2/16-18 New Orleans, LA SUCCESS!
CMA	10/15-16 Orlando, FL
AAA	07/19 New Orleans, LA SUCCESS!
	09/19 Baltimore, MD
	11/13 Los Angeles, CA
IAQ	09/24 1-Day activTek Training (TN)
	01/20 1-Day activTek Training (FL)
CMI	08/21 New Orleans, LA NEW!
	10/14 Orlando, FL
QST	08/21 New Orleans, LA NEW!
PSP	09/04 Burbank, CA ALL NEW!

<input checked="" type="checkbox"/>	www.BestTrainingSchool.com
CBA	Certified Biocide Applicator
QST	Qualified Sampling Technician
FRAP	First Responders Awareness
IAQ	IAQ Management Program
Flood	www.Flood.NORMI.org
NIWS	OSHA/EPA Online Trainings
CMI	Self-Study Course
Realtor	Community Awareness Program
CFS	Certified Formaldehyde Screener

"The Air of Mystery"

Now this incredible video is available to you as a sales tool for your customer. We discuss this resource in our CMI class because it talks about the "Cleveland Drop" and the nine babies that died because of the Stachybotrys in the basement. You won't find this video at Amazon any longer but we now have it available in

the NORMI Store for just a few dollars plus shipping. AND, if you purchase a 20 pack, you will save even more. Add this great resource to YOUR arsenal in your war against toxic mold and help your customers become better informed!



www.Flood.NORMI.org

Floods and Hurricane Season have prompted us to finish a very important project—Water Intrusion Awareness. You have heard about our new CAP Community Awareness Program and will soon be seeing new training opportunities where YOU will be the facilitator for our efforts to get the word out on indoor environmental issues. To do this, we need more press!



late to do something productive. NOW there is an online resource that they can access 24/7, 365 days and it is at www.Flood.NORMI.org Soon you will be seeing a new video and resource center for Hurricane Preparedness because that, too, is needed. Some think that it is only the coastline that is affected by the devastating effects of a hurricane but there are many times when the aftermath of the hurricane's fury is felt miles and miles inland.

At www.Flood.NORMI.org you will find lots of info and resources for the potential customer regarding flooding, preparing for the flood, and preparing for the aftermath. Many people have been told about the problems of potential flooding but few really think about it until it is almost too

This is part of NORMI's ongoing effort to better inform the public. YOU, as a NORMI member, can represent yourself to the public in these and other important subjects. Become the expert in your area and get the business you deserve by using the training that you have received from NORMI.

HURRICANE PREPAREDNESS
A Community Awareness Program Sponsored by NORMI™

coming soon!

