



**The Classroom**

CE TEAM	Della White, SrTrn	TOPIC for TUESDAY EVENING in "The Talking Studio" 07/31/07
7:00pmEST	Doug Hoffman, CEO	*CMI Review (Module 4 of a series)
8:00pmEST	Della White, Sr. Trnr.	<i>Becoming a Business Magnet, Part 2</i>
9:00pmEST	Q&A	Questions to cequestions@normi.org

**Current News**

*Della White talks about "5 Step Plan of Action"*

☺ **Tuesday CE Training**— Della White did such a wonderful job on PART 1 that she is now going to do PART 2 of this valuable class. Don't miss this opportunity to learn how to better market yourself in this ever-changing, more competitive industry!"

☺ **New pricing at [www.Cruise.NORMI.org](http://www.Cruise.NORMI.org)**—NORMI has decided to absorb the cost of the convention for ALL members who register in the months of July or August for the upcoming 2008 Convention Cruise. That means YOU ONLY PAY FOR THE TRIP!! All of the special networking events, reception, and CMI Class are FREE!!! Inside cabins start at \$293.08 TOTAL (includes port fees and taxes), so REGISTER today so you can make monthly payments and keep the costs down. Save \$200 per person!

**CBA ONLINE TRAINING is BACK! August 1**

Don't miss this all new, updated version of the Certified Biocide Applicators class and learn about the specifics of applying anti-microbials, encapsulates, and protectants. CBA Refresher is FREE if you are already certified.

**FRAP "Train the Trainers" August 2**

Take advantage of the opportunity to offer classes to the First Responders in your area and become the MOLD EXPERT in your town. This works...

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**\*NOTE: The CMI Review has been especially designed to help solidify your training. If you are not ONBOARD, get onboard and re-activate your membership today at [www.Join.NORMI.org](http://www.Join.NORMI.org) so you can take advantage of the incredible ACTIVE benefits.**

**The Schedule**

**Are you earning the COMMISSIONS you deserve?**



BTS Affiliate Program

DAY	BestTrainingSchool
08/01	CBA... <u>ONLINE</u>
08/02	FRAP Training <u>ONLINE</u>
08/13	CMI..Columbus, OH
08/18	CMI..New Orleans, LA
08/24-25	CMA...New Orleans, LA
09/08	CEE...Tampa, FL
09/11	CMI...Ft. Lauderdale, FL
09/13	CMI...Louisville, KY
09/15	CMI...Atlanta, GA
09/20-22	CMR..New Orleans, LA

**NORMI Store**

**Mold-Free Construction SPECIAL \$5.00 each!!!**

**8-PACK**

*"We have had so much interest recently in the paperback that we are offering this special. Many professionals are using this book as a 'brochure' to convince their customers that 'Sanitization Protocol' is the answer so we thought we'd make it easier to give them away." Doug Hoffman, author*

*Only*

**\$40.00**

