



[www.Join.NORMI.org](http://www.Join.NORMI.org)  
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 877.251.2296

Friday, 08/01/08

CE	Special Guest(s)	Join Della White in the NORMI Talking Studio or LISTEN at 616.712.8000 x 988162#
7pm	Doug Hoffman, CEO	MODULE TWO of the Certified Mold Inspector Course (CMI)
8pm	Jennifer Myers, eWomen	<b>“Cultivate A Healthy Spiritual/Mental Relationship With Money”</b>
9pm	activTek Environmental	Monthly Conference Call ( <b>712.432.7616 pin 69246# question@activtek.net</b> )

<input checked="" type="checkbox"/>	<a href="http://www.BestTrainingSchool.com">www.BestTrainingSchool.com</a>
01/2009	NORMI 2009 Training Conference
CMA	10/15-16 Orlando, FL
AAA	07/19 New Orleans, LA <b>SUCCESS!</b>
	09/19 Baltimore, MD
	10/17 Orlando, FL
	11/13 Los Angeles, CA
IAQ	09/24 1-Day activTek Training (TN)
	01/20 1-Day activTek Training (FL)
CMI	08/21 New Orleans, LA <b>NEW!</b>
	10/14 Orlando, FL
	02/07 Madison, WI
OST	08/21 New Orleans, LA <b>NEW!</b>
PSP	09/04 Burbank, CA <b>ALL NEW!</b>
	09/25 Greeneville, TN <b>ALL NEW!</b>
	02/06 Madison, WI <b>ALL NEW!</b>

Professional Screening Partner

**THE ASSESSMENT**—Here’s how it works. PSP partners will distribute IAQ surveys throughout communities. Homeowners will fill out the surveys and qualify themselves as candidates for assessment. PSP partners will then provide homeowners with assessment kits and assist the customers in the IAQ assessment and sampling of their indoor environments which will include heating and cooling systems, general living areas, and water prone areas. Dust and swab samples will be collected and sent to a laboratory for analysis. The NORMI Top 40 Indoor Air Contaminants checklist will be reviewed and completed, documenting observed contaminants within the home. Then the Top 10 IAQ Solutions to indoor air contaminants will be discussed between the customer and the PSP partner.



pairs will be designed to secure a healthy indoor air environment.

**THE PURPOSE**—The NORMI Professional Screening Partner program is the entry level IAQ assessment program designed specifically for contractors and IAQ sales professionals. The program is a solution-based assessment program to match product solutions with discovered and defined IAQ problems. If

you are involved in the home assessment industry or in the sale of indoor air quality products or services, you need this course. Improve your sales, present yourself as a credentialed professional, and be a part of improving the indoor air quality and, possibly, health of millions of Americans homes and families.

Become a NORMI trained and certified Professional Screening Partner today.

[www.BestTrainingSchool.com/psp.php](http://www.BestTrainingSchool.com/psp.php)

<input checked="" type="checkbox"/>	<a href="http://www.BestTrainingSchool.com">www.BestTrainingSchool.com</a>
CBA	Certified Biocide Applicator
OST	Qualified Sampling Technician
FRAP	First Responders Awareness
IAQ	IAQ Management Program
Flood	<a href="http://www.Flood.NORMI.org">www.Flood.NORMI.org</a>
NIWS	OSHA/EPA Online Trainings
CMI	Self-Study Course
Realtor	Community Awareness Program
CFS	Certified Formaldehyde Screener

**THE SOLUTION**—Once the laboratory results are received, the PSP partner and the homeowner will review the assessment report, the Top 40 Contaminant checklist, and the laboratory report to develop the IAQ Blueprint. The IAQ Blueprint will record all defined documented IAQ problems within the home and match appropriate IAQ solutions to those problems. Finally, an implementation schedule including mechanical IAQ management systems, cleaning protocols, and, where necessary, structural re-

