



**The Classroom**

CE TEAM	Doug Hoffman	TOPIC for TUESDAY EVENING in "The Talking Studio" 08/07/07
7:00pmEST	Doug Hoffman, CEO	<b>*CMI Review (Module 8 of a series)</b>
8:00pmEST	w/Lance Eisen, COO	<b>Certificates of Sanitization and Warranty (NEW PROGRAM)</b>
9:00pmEST	Q&A	Questions to <a href="mailto:cequestions@normi.org">cequestions@normi.org</a>

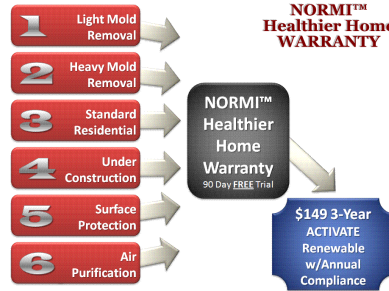
**Current News**

**You've been asking for the details**— Here they are...come Tuesday Night and hear the rest! NOW, a Surface Protection Protocol and an Air Purification Protocol can get you a Certificate of Sanitization and lead your customer to the NORMI Healthier Home Warranty without YOU having to sell them on the idea...come to CE Training on Tuesday night and find out HOW...



**IRINFO Convention**—January 14-17, 2008 will give you another opportunity to consider the benefits of thermography in your inspection or remediation business. Sign up for the convention ([www.IRInfo.org](http://www.IRInfo.org)), pay \$995, and receive a voucher for a FREE Level One Thermography Course, valued at \$1600.00 It's a deal!

**WARRANTY is READY!**



**The Schedule**

**Are you earning the COMMISSIONS you deserve?**



BTS Affiliate Program

**NORMI Store**

ATP Luminometer \$725.00



Last Week for the "Germ Meter"—You've seen the video, you've taken the CBA course, and you use disinfectants. Why not "WOW" your customer with the power of this great little tool and in just 15 seconds show them how you can change a contaminated surface to a CLEAN surface? Just 15 seconds. This is the last week for the special price and then the Luminometer will go back to the \$850+ price so get it NOW.



DAY	BestTrainingSchool
09/08	CEE...Tampa, FL
09/11	CMI...Ft. Lauderdale, FL
09/13	CMI...Louisville, KY
09/15	CMI...Atlanta, GA
09/20-22	CMR...New Orleans, LA
10/20	CMI...New England Area

**MICROBLOC OVERSTOCKS**



DSP	12 Quart Case.....	100.00
MMR	12 Quart Case.....	60.00
DC151	4 Gallon Case.....	175.00
SAMPLE Pack.....		35.00



**NORMI LOGO now for sale on YOUR shirt!**

It is a simple process:

- 1) Buy the shirts you WANT, like to wear, actually fit.
- 2) Go to the NORMI Store and purchase the logo(s)
- 3) Ship the shirt to Jonathan (address in the store)
- 4) Receive LOGO on YOUR Shirts by return mail.

**Pay for 2, get the third one FREE!! \$30.00 for three!**