



VOTE...11/04/08



www.Join.NORMI.org
Support@NORMI.org
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Friday, 10/24/08

CE	Special Guest(s)	NORMI Talking Studio or LISTEN ONLY at 616.712.8000 x 988162#
7pm	Della, Lance, and Doug	New Lab Procedures, Websites, Certification Process, etc.
8pm	Chris Griego, Service Magic	How Paying for Leads Can Really Pay Off—BIG TIME!

<input checked="" type="checkbox"/>	Training Schedule
JAN	2009 Training Conference
CMR	11/11-13 Baltimore, MD
AAA	11/14 Baltimore, MD
	02/13 Los Angeles, CA
IAQ	01/20 1-Day activTek Training (FL)
CMI	12/03 Brunswick, NJ
	02/07/09 Madison, WI
	02/19/09 Covington, LA
PSP	10/25 Portland, OR NEW!
	11/14 Baltimore, MD
	12/02 Brunswick, NJ
	12/04 Manchester, NH NEW!

News Briefs...

- **Pam Arnold** introduced her great new website at www.PamArnold.org and as a NORMI CMI she is spreading the news about her book, "Enemy Within The Walls", and her understanding about how to fix mold problems. She is a very credible and talented speaker who could be a great addition to your marketing plan. Do YOU have opportunities where she could help promote YOUR business? Check out her website today!
- Doug Hoffman and Linda Eicher will be meeting with **Dr. Doris Rapp** next week in Orlando to talk about ways in which she might help our efforts to meet our mutual goals. She is one of the strongest proponents of improving indoor air quality and if you haven't ordered her DVD "Mold and Their Effects", you need to. It will change the way you think about ADHD, Dyslexia, and other mis-diagnosed illnesses!!
- **CMI ONLINE** will soon be here with an opportunity for you to take the course or a Refresher Course ONLINE in the convenience of your own home. This project has been in the works for many months and it will soon be ready for you to use. Now you can save time and money by taking this class at YOUR convenience without travelling.
- The new www.NORMI.org **Member Section** is a **HIT**...that's all we can say. It's easier to navigate, easier to find downloads, easier to upgrade your mem-

bership, easier, easier, easier. Your business will run smoother when you know how to use it.

- You can **GET CERTIFIED** before the end of the year for FREE. That's right. If you are a QMR, QMI, QMA, or other qualified trained professional, you can not take the steps necessary to become Certified before 01/01/08 and it will cost you NOTHING. Don't go into 2009 without the certification you deserve. [Learn Certification NOW!](#)
- Re-Certification will require **4 CEUs** and many of our members have already secured their needed CEUs so their certifications (ALL of them) will be extended through February 2010. Don't miss this window to get re-certified. If you have any questions about how that works, go to the following website: [Recertification Process](#)
- We are going to be **INVADING THE NORTHEAST** with our PSP program and YOU need to be a part of it. NJ, MD, and NH will share the wealth of this incredible program so get trained...it won't cost you a thing!!
- **FSP-21 and DC-151** are going fast. Stock up before the inventory is gone. There are other great specials in the NORMI Store and you will want to take advantage of these before the prices go back up. This is just a way for us to reduce our inventories before the Louisiana Floor Tax takes effect on 12/31/08!

<input checked="" type="checkbox"/>	Best Training School ONLINE
CBA	Certified Biocide Applicator
QST	Qualified Sampling Technician
FRAP	First Responders Awareness
Flood	www.Flood.NORMI.org
CMI	Self-Study Course
RE	Community Awareness Program
CFS	Certified Formaldehyde Screener
CMI	ONLINE Class Coming Soon!
CRMR	ONLINE Prep Course Coming Soon!

