



**The Classroom**

CE TEAM	Della White	TOPIC for TUESDAY EVENING in "The Talking Studio" 10/30/07
7:00pmEST	Doug Hoffman, CEO	<b>New Chemical Line and NORMI IAQ Management Program</b>
8:00pmEST	Della, Board of Dir.	<b>Marketing Your Business</b>
9:00pmEST	OPEN FORUM	Q&A with Experts who are ONLINE (very practical)

**Current News**

**NEWS, NEWS, NEWS  
(and more news...)**

◆ **NORMI Cruise**—Take a short trip to Key West and Mexico. Eat. Network with your colleagues and vendors. Eat. Take a CMI Class or CEE Class on board at NO CHARGE. Eat. Be entertained. Eat. Relax. Eat. Get a massage and visit the spa. Did I mention, eat? The cruise is a great way to have some "down time" very inexpensively. Plan NOW before the price goes up NEXT MONTH! You'll be glad you did.



◆ **EnviroScreening Credit Application**—NORMI members have requested that they have the ability to establish an account with the EnviroScreening Lab that would allow the lab to store credit card information for processing fees. By doing so, the member could avoid having to send in his credit card information through the US Mail each and every time samples were sent to the mail. AND NOW IT'S HERE! Go to the DOWNLOAD section of the NORMI member site and complete the credit application, fax it to the number provided, and NEVER put your credit card in the mail...it's another great enhancement to the lab's ability to be efficient and accurate in processing your orders.

◆ **NEW Line of Chemicals**—Best Living Systems will be stocking, in the next two weeks, a new line of chemicals manufactured for them. Come to CE Training tomorrow night and learn about these great new sanitization and remediation chemicals!

**The Schedule**

DAY	BestTrainingSchool
NOW	CMI...SELF-STUDY
NOW	FLOOD TRAINING
COMING	CBA Training ONLINE
11/01	CMI...Johnson City, TN
11/07	CMI...Columbia, SC
01/12	CMI...New Orleans, LA
02/07-09	CMR...Baton Rouge, LA
02/23	CMI...Reno, NV

**EnzyMagic™ 91**  
All-Clean 91™

**SURFACE GUARD™**

**Construction Shield™**  
Lumber, Drywall, OSB

**Moisture Shield™**

**Best LIVING SYSTEMS™**  
Endorsed by EnviroScreening Lab

**NORMI Store**

**\$40.00**  
Use a single swab and Air-O-Cell, pay \$40 for the TWO samples for processing and receive the IAQ Management Report.



**NORMI™ IAQ Management Pack for 4 Clients**  
Includes...  
4 Swabs, 4 Air-O-Cells  
4 IAQ Management Brochures  
4 EnviroScreening Information Sheets  
4 EnviroScreening Labels

Live Support **ONLINE**  
CLICK TO TALK