



The Classroom

CE TEAM	Della White	TOPIC for TUESDAY EVENING in "The Talking Studio" 11/06/07
7:00pmEST	Doug Hoffman, CEO	NORMI™ IAQ Management Program
8:00pmEST	Della, Board of Dir.	CMI Module (an expanded discussion of CMI Class)
9:00pmEST	activTek Call	LIVE Conference Call piped into the room

Current News

**NEWS, NEWS, NEWS
(and more news...)**

The Schedule

◆ **NEW Line of Chemicals**—Best Living Systems will be stocking, in the next two weeks, a new line of chemicals manufactured for them. Come to CE Training learn about these great new sanitization and remediation chemicals! Starting **NEXT** week we will highlight:



◆ **NEW CBA Online Almost Ready**—The new ONLINE CBA Class is almost ready and you will love it! Here's an opportunity for you to send your business partners to Best Training School, be paid a commission, and have them learn what YOU know about anti-microbials, protectants, and the value of the CBA training. Keep listening, it's coming soon!

DAY	BestTrainingSchool
NOW	CMI...SELF-STUDY
NOW	FLOOD TRAINING
COMING	CBA Training ONLINE
11/07	CMI...Columbia, SC
01/12	CMI...New Orleans, LA
02/07-09	CMR...Baton Rouge, LA
02/23	CMI...Reno, NV

◆ **NEW QST Online SOON**—December 3rd will make the debut of the all-new NORMI Qualified Sampling Technician program. This online and onsite class will feature specific training on Indoor Air Quality and the IAQ Management Program. This program has already proven to be a hit and it hasn't even been fully explained yet. Come to CE Training on Tuesday night and learn more about this powerful program.

◆ **FORMALDEHYDE Results are IN**—The BETA Study that NORMI performed on three FEMA trailers is now complete and, thanks to Jeff Owen, the results of that test and a white paper has been provided for your use in the DOWNLOAD section at www.NORMI.org We confirmed what we have already known about the importance of a wholistic solution and we believe this white paper will help you better understand why you need to deal with ALL IAQ problems in a multi-strategic way!

NORMI Store



NORMI™ IAQ Management BONUS Pack for 8 Clients

Includes...

- 8 Swabs, 8 Air-O-Cells
- 8 IAQ Management Brochures
- 8 EnviroScreening Info Sheets
- 8 EnviroScreening Labels

\$72.00

Use a single swab and Air-O-Cell, pay \$40 for the TWO samples for processing and receive the IAQ Management Report to help you SELL.

OR

NORMI™ IAQ Management Pack for 4 Clients

Includes...

- 4 Swabs, 4 Air-O-Cells
- 4 IAQ Management Brochures
- 4 EnviroScreening Info Sheets
- 4 EnviroScreening Labels

\$40.00

Use a single swab and Air-O-Cell, pay \$40 for the TWO samples for processing and receive the IAQ Management Report to help you SELL.

