



The Classroom

eNewsletter

CE TEAM	Della White	TOPIC for TUESDAY EVENING in "The Talking Studio" 11/20/07
7:00pmEST	Doug Hoffman, CEO	All-Clean 91—What is It? How Do I Use It?
8:00pmEST	Della White, Sr. Tnr.	OPEN FORUM—What do YOU want to talk about?
9:00pmEST	Q&A	IAQ Management Program and other topics of interest...

Current News

All-Clean™ 91

(the BEST All-Purpose Surface Cleaner)

The Schedule

◆ **NEW Line of Chemicals**—Best Living Systems, LLC will be stocking, next week, a new line of chemicals manufactured for them. Come to CE Training learn about these great new sanitization and remediation chemicals! **THIS** week we will highlight:



DAY	Best Training School
NOW	CMI...SELF-STUDY
NOW	FLOOD TRAINING
NOW	CBA Training ONLINE
Dec.3	Qualified Sampling Tech
01/12	CMI...New Orleans, LA
02/07-09	CMR...Baton Rouge, LA
02/23	CMI...Las Vegas, NV
03/15	CMI...Tampa, FL
03/29	CEE...Orlando, FL
04/26	CMI...Philadelphia, PA
05/10	CMI...Minneapolis, MN
05/24	CMI...Cincinnati, OH
06/05-07	CMI/CMA...Manchester, NH

◆ **NEW Sampling Product**—The new Aerolite II Professional kit is here. We have looked for a good, reasonably priced, sampling product that could be used to support the IAQ Management Program and all of the sampling programs. We found it! The Aerolite II is light weight (<5 lbs.), comes with a very attractive case and is now packaged with the tripod AND 10 Air-O-Cells for a very reasonable price of \$272.99. It's a great product at a great price!



NORMI Store

NORMI™ IAQ Management Pack (4 Clients)

Includes...

- 4 RED Swabs, 4 Air-O-Cells
- 4 IAQ Management Brochures
- 4 EnviroScreening Chain/Custody Sheets
- 4 EnviroScreening Labels

\$40.00

Use a single RED swab and Air-O-Cell, pay \$40 for the TWO samples for processing and receive the IAQ Management Report to help you SELL.

FIVE DAYS ONLY!

ATP Luminometer
SystemSure PLUS

\$799

NORMI IAQ Case Study

This ACTUAL case study was conducted to serve as a MODEL for CMIs who want to know more about the 7 Business Model. This spiral bound booklet takes you from Contract to IAQ/Mold Risk Assessment all the way through the CMI process, resulting in a \$12K solutions sale.

\$25.00