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12/15/07



TheClassroom

eNewsletter

CE TEAM	Della White	TOPIC for TUESDAY EVENING in "The Talking Studio" 12/18/07
7:00pmEST	Doug Hoffman, CEO	BLS Glass Cleaner™—What is It? How Do I Use It?
8:00pmEST	Chris Griego	ServiceMagic—GET LEADS NOW for your business!
9:00pmEST	Q&A	IAQ Management Program, Case Studies, Your Questions Answered

Current News

BLS Glass Cleaner™

(everyday surface cleaner, glass, marble, etc.)

◆ **NEW Line of Chemicals**—Best Living Systems, LLC is **now stocking** a new line of chemicals manufactured for them. Come to CE Training learn about these great new sanitization and remediation chemicals! **THIS** week we will highlight and explain → → →



◆ **QST CLASS a SUCCESS**—We have been receiving GLOWING endorsements on the new QST Online class. It's a terrific system, a duplicatable program for you and your business partners to build a successful business around the IAQ Management Program. Don't delay, get trained TODAY so you can start the new year right!

◆ **ONE MORE 2007 ISSUE**—There will be ONE more issue of the NORMI eNewsletter in 2007, published 12/21/07 and THEN we'll be looking for 2008 to bring a new look, an expanded version of the NORMI eNewsletter. Be sure to come to CE Training on Tuesday nights and get the latest information regarding all the NORMI news...that's the best way to get and STAY connected.

The Schedule

DAY	BestTrainingSchool
NOW	CMI...SELF-STUDY Course
NOW	FLOOD TRAINING Phone
NOW	CBA...ONLINE Course
NOW	QST...ONLINE Course
CMI	01/12 New Orleans, LA
	01/26 Greenville, TN
	02/23 Las Vegas, NV
	02/28 NORMI Cruise
	03/15 Tampa, FL
QST	04/12 Santa Fe, NM
	01/12 New Orleans, LA
	01/25 Greenville, TN
	02/23 Las Vegas, NV
	03/15 Tampa, FL
CMR	03/29 Orlando, FL
	04/12 Santa Fe, NM
CEE	02/7-9 Baton Rouge, LA
CMA	03/29 Orlando, FL
	06/6-7 Manchester, NH

The NORMI Store



IAQ Management Kits and Packs

EASY WAY TO OFFER SOLUTIONS!



MESSAGE for the Holidays—

This is the time of year when we have an opportunity to take a deep breath, evaluate what we accomplished this year, make plans and set goals for the coming year. "Closed for the holidays"? You might think so but we are spending time with our families, just like you, saying "Thank You" to our clients, just like you, and taking some time off, just like you. You can catch us LIVE ONLINE periodically and we are certainly answering the phones but know that the time we take now is INVALUABLE to our being able to provide even BETTER service in 2008.